## 2025 VNS Health Medicare Plan Benefits (FMO)

**Subject to Change: Waiting for Final Approval** 





## Training Agenda



Our Medicare Plans

Service area, supplemental benefits, partners

2025 Plans & Benefits Highlights

All benefits are pending approval

—— Plan Comparisons

Dental Benefits

—— Prescription Drug Coverage by Plan





#### **Our Medicare Plans**

Meeting members' needs as they change over time.



Plans include valuable supplemental benefits and personalized clinical support.

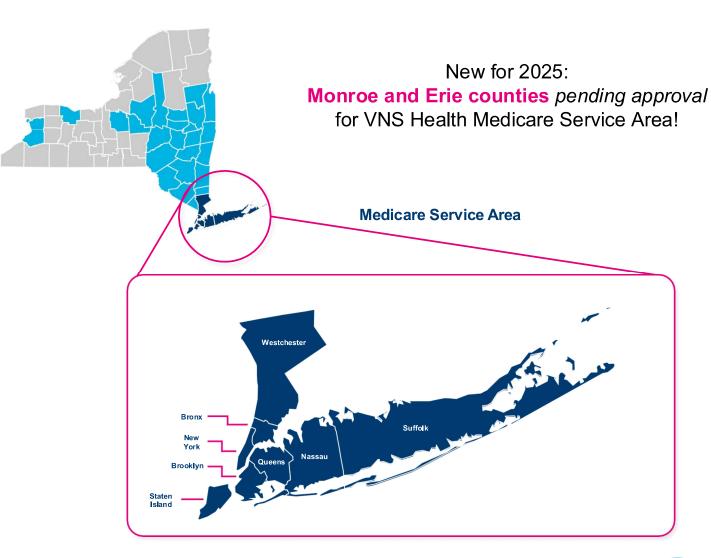




#### 2025 Medicare Health Plans Service Area

#### **Medicare**

- NYC
- Long Island
- Westchester
- Albany
- Rensselaer
- Schenectady
- Monroe (pending approval)
- Erie (pending approval)









#### **2025 Supplemental Benefits**





#### **Key Partners**







**HealthPlex** Dental



**Superior Vision** Vision





Incomm (OTC Network)
OTC/Grocery





## 2025 Plans & Benefits Highlights

Subject to Change: Pending Final Approval





EasyCare HMO MAPD 2025

## VNS Health EasyCare Plan HMO-MAPD





EasyCare HMO MAPD 2025

#### **VNS Health EasyCare**

- HMO Medicare Advantage Prescription Drug (MAPD) plan designed to make medical care more affordable.
- \$25 Monthly Part D premium. What a member pays depends on their level of Extra Help (Low Income Subsidy). Can be \$0 25 depending on level of Extra Help. (There is no Part C premium)
- Those with Full Low-Income Subsidy will pay \$0 monthly Part D premium.
- Includes extra benefits that **are not** covered by Medicare such as Dental, Vision, Fitness, Transportation and Quarterly Over-the-Counter (OTC) health items.





EasyCare HMO MAPD 2025

#### **Eligibility**

To be eligible for EasyCare, a beneficiary must have:

- Evidence of Medicare Part A & Part B coverage
- Live in the service area





EasyCare HMO MAPD 2025

#### Most of the benefits are the same from 2024 into 2025.

#### Here are the changes:

Plan Premium / Service Copayments	2024	2025
Emergency Services	\$100	\$110
Urgent Care	\$55	\$45







EasyCare HMO MAPD 2025

#### 2025 EasyCare Supplemental Benefits

- \$160 quarterly Over-the-Counter (OTC) Card for non-prescription drug items (increase from 2024)
- Silver Sneakers Fitness Benefit
- Routine eye exams and \$300 toward eyeglass frames and lenses or contact lenses every year (increase)
- Routine podiatry visits (6 per year)
- \$2500 towards Comprehensive and Preventive Dental (increase)
- **Hearing** \$0 copay for exam, **\$1500** towards hardware every 3 years, \$750 per ear (increase)
- Acupuncture 20 visits (increase)
- 11 round-trips or 22 one-way trips transportation visits to medical appointments per year
- \$50,000 annually for Worldwide Coverage for emergency services and urgent care





EasyCare Plus HMO D-SNP 2025

## VNS Health EasyCare Plus Plan D-SNP





EasyCare Plus HMO D-SNP 2025

#### **EasyCare Plus**

- HMO Special Needs Plan (D-SNP) designed to offer focused care management to individuals that have both Medicare & Medicaid.\*
- Includes extra benefits like coverage for over-the-counter (OTC) health items and groceries, Flex card (for utilities, additional dental, vision and hearing), acupuncture and more, all at \$0 cost.



<sup>\*</sup> Plan is not integrated with Medicaid. Plan pays Medicare benefit first and Medicaid is secondary payer.



EasyCare Plus HMO D-SNP 2025

#### **Eligibility:**

To be eligible for **EasyCare Plus**, a beneficiary must have:

- Evidence of Medicare Part A & Part B coverage
- Medicaid \*
- Live in the service area

\*Medicaid benefits vary based on income and resources



EasyCare Plus HMO D-SNP 2025

2025 EasyCare Plus Supplemental Benefits			
Over the Counter (OTC) and Grocery Card	\$235/mo <i>(increase from 2024)</i> Unused amounts <u>will</u> carry over into the next month.		
Flex Card	<b>\$450/yr</b> for vision, dental, hearing, and utilities <i>(increase)</i>		
Vision	One eye exam and \$300/eyeglasses or contact lenses every year (increase)		
Dental	\$0 Copay  Maximum plan coverage –  \$2750 and preventative and comprehensive coverage*		
Hearing	\$0 copay for exam, \$1400 for hardware every 3 years; \$700 per ear limit		
Fitness	Silver Sneakers		
Transportation Benefit	7 round–trips per year or 14 single–trips to approved healthcare locations		
Acupuncture	30 visits per year at \$0 copay		
Podiatry	6 routine visits per year		
Worldwide Coverage	Up to \$50,000 per year for emergency and urgent care outside the United States and its territories.		

<sup>\*</sup>Preventative dental benefits moved from Medicaid to Medicare



EasyCare Plus HMO D-SNP 2025

### VNS Health EasyCare Plus covers all services under Original Medicare and includes:

- 0%\* or 20% co-insurance for Medicare covered
   Outpatient services such as doctor visits, care, home
   health care, vaccines.
- Deductibles and Co-insurance for In-Patient services.\*

\* Deductibles and Co-insurance covered by Medicaid.





EasyCare Plus HMO D-SNP 2025

#### 2025 EasyCare Plus Supplemental Benefits

- \$235 monthly Over-the-Counter (OTC) and Grocery Card\* (Increase from 2024)
- \$450 Flex card annual benefit; dental, vision, hearing and utilities (Increase)
- Silver Sneakers Fitness
- Acupuncture 30 visits per year at \$0 copay
- Routine eye exams and \$300 toward eyeglass frames and lenses or contact lenses every year
- \$2750 towards Preventative and Comprehensive Dental\*
- Hearing \$0 copay for exam, \$1400 for hardware every 3 years; \$700 per ear limit
- 7 round-trip or 14 single transportation visits to medical appointments per year
- Routine podiatry visits (6 per year)
- \$50,000 annually for Worldwide Coverage for emergency services and urgent care

\*Preventative dental benefits moved from Medicaid to Medicare





EasyCare Plus HMO D-SNP 2025

#### **2025 Supplemental Benefits Changes**

EasyCare Plus Supplemental Benefits	2024	2025
Over the Counter (OTC) and Grocery Card	\$225/month for OTC items & healthy foods, including fresh produce and prepared meals.	\$235/month for OTC items & healthy foods, including fresh produce and prepared meals. (Increase)







Total HMO D-SNP 2025

#### VNS Health Total Plan 2025





Total (MAP) HMO D-SNP 2025

#### **VNS Health Total**

Total is a Medicare Advantage HMO Dual Special Needs Plan (D-SNP) for individuals who have both Medicare and Medicaid and **require long term services and supports (LTSS)** to remain safely in their homes. Total also is known as a **Medicaid Advantage Plus Plan (MAP) which:** 

- Integrates the benefits of Medicaid long-term care services and a Medicare Advantage plan into one comprehensive program.
- Includes extra benefits like coverage for over-the-counter (OTC)
  health items and groceries, Flex card, acupuncture and more, all
  at \$0 cost.







Total (MAP) HMO D-SNP 2025

#### **Eligibility:**

#### To be eligible for Total, a beneficiary must:

- Have both Medicare and Medicaid
- Be 18 years of age or older
- Live in the service area
- Be able to stay safely at home at the time of enrollment
- Require care management and expected to need
   Community Based Long term Care Services for more than 120 days from time of enrollment.



Total (MAP)
HMO D-SNP
2025

2025 Total Supplemental Benefits		
Over the Counter (OTC) and Grocery Card	\$310/mo <i>(Increase)</i> Unused amounts <u>will</u> carry over into the next month.	
Flex Card	\$780/yr for vision, dental, hearing, and utilities (Increase)	
Vision	One eye exam and \$350/eyeglasses or contact lenses every year <i>(Increase)</i>	
Dental	\$0 Copay  Maximum plan coverage- \$3500 preventative and comprehensive coverage*  (Increase)	
Hearing	\$0 copay for exam, \$1500 for hardware every 3 years; \$750 per ear limit	
Fitness	Silver Sneakers	
Transportation Benefit	Unlimited to medical appointments	
Acupuncture	30 visits per year at \$0 copay	
Podiatry	6 routine visits per year	
Worldwide Coverage	Up to \$50,000 per year for emergency and urgent care outside the United States and its territories.	

\*Preventative dental benefits moved from Medicaid to Medicare





Total (MAP) HMO D-SNP 2025

#### **2025 Supplemental Benefits Changes**

Total Supplemental Benefits	2024	2025
OTC and Grocery Card	\$266/month for OTC items & healthy foods, including fresh produce and prepared meals.	(Increase) \$310 / month
Flex Card	\$760 per year towards Dental, Vision, Hearing and Utilities.	(Increase) \$780 / year





### Medicaid Definitions

### Levels of Medicaid Eligibility based on Income and Resources

- Full Benefit Dual Eligible Beneficiaries (Full Medicaid) | FBDE
- Qualified Medicare Beneficiaries without Medicaid (aka Partial Medicaid) QMB
- Qualified Medicare Beneficiaries with Full Medicaid | QMB Plus





#### **2025 VNS Health Medicare Plans Comparison Chart**

	VNS Heath EasyCare (HMO)	VNS Heath EasyCare Plus (HMO DSNP)	VNS Heath Total (HMO DSNP)
Medicaid Levels	n/a	FBDE, QMB, QMB+	FBDE, QMB, QMB+
Monthly Plan Premium (Part C)	\$0	\$0	\$0
PCP visit	\$0 Copay	0% or 20% Coinsurance*	\$0 Copay
Annual Wellness Visit	\$0 Copay	0% or 20% Coinsurance*	\$0 Copay
Specialist	\$35 Copay	0% or 20% Coinsurance*	\$0 copay
Inpatient Hospital	\$400 Days 1-5; \$0 6-90	Coinsurance & Medicare defined cost shares	\$0
Emergency Care	\$110 Copay (Increase from 2024)	0% or 20% Coinsurance*	\$0 Cost-Share/Copay
Urgent Care	\$45 Copay (Decrease from 2024)	0% or 20% Coinsurance*	\$0 Cost-Share/Copay
Maximum out-of-pocket			\$0
Prescription Drug Premium (Part D)	\$25**	\$0 (\$38.90*)	\$0
Part D Deductible	\$0 - \$145	\$0**	\$0





#### **2025 VNS Health Medicare Plans Comparison Chart**

	VNS Heath EasyCare (HMO)	VNS Heath EasyCare Plus (HMO DSNP)	VNS Heath Total (HMO DSNP)
OTC/Grocery Card	\$160/quarter for OTC items.  Grocery benefit n/a (increase from 2024)	\$235/month for OTC items & healthy foods, including fresh produce and prepared meals.^ (Increase from 2024)	\$310/month for OTC items & healthy foods, including fresh produce and prepared meals.^ (Increase from 2024)
Flex Card	Not covered	\$450 annual benefit; dental, vision, hearing and utilities; \$37.50/mo (increase)	\$780 annual benefit; dental, vision, hearing and utilities; \$65/mo
Dental	<b>\$2,500</b> annual benefit \$0 cost-share/copay for preventative & comprehensive coverage (increase)	\$2,750 annual benefit \$0 cost-share/copay for comprehensive coverage	\$3,500 annual benefit \$0 cost-share/copay for comprehensive coverage (increase)
Vision	\$0 for 2 routine eye exams/year; \$300 allowance for eyeglasses + standard lenses or \$300 for contact lenses (increase)	\$0 annual eye exam; \$300 allowance for eyeglasses + standard lenses or \$300 for contact lenses (increase)	\$0 annual eye exam; \$350 allowance for eyeglasses + standard lenses or \$350 for contact lenses (increase)
Hearing	\$0 routine hearing exams; \$0 copay for hearing aid(s) every 3 years; \$1,500 for hearing aids limited to \$750/ear, every 3 years (increase)	\$0 routine hearing exams; \$0 copay for hearing aid(s) every 3 years; \$1,400 for hearing aids limited to \$700/ear, every 3 years.	\$0 for routine hearing exams; \$0 copay for hearing aid(s) every 3 years; \$1,500 for hearing aids limited to \$750/ear, every 3 years
Fitness	Silver Sneakers	Silver Sneakers	Silver Sneakers
Transportation	11 round-trips per year or 22 single-trips to approved healthcare locations	7 round-trips per year or 14 single-trips to approved healthcare locations	Unlimited to approved healthcare locations



#### **2025 VNS Health Medicare Plans Comparison Chart**

	VNS Heath EasyCare (HMO)	VNS Heath EasyCare Plus (HMO DSNP)	VNS Heath Total (HMO DSNP)
Acupuncture	20 visits (increase from 2024)	30 visits	30 visits
Podiatry	6 routine visits/year	6 routine visits/year	6 routine visits/year
Chiropractic Services	\$15 copay	0 or 20% Coinsurance*	\$0 Cost-Share/Copay
Post Acute Hospital Meals	28 Meals (2 weeks) for IP Acute only - up to 3x per year	28 Meals (2 weeks) for IP Acute only - up to 3x per year	28 Meals (2 weeks) for IP Acute only - up to 3x per year
Worldwide Coverage	\$50,000 limit every year for emergency care and urgently needed services outside the United States & territories	\$50,000 limit every year for emergency care and urgently needed services outside the United States & territories	\$50,000 limit every year for emergency care and urgently needed services outside the United States & territories



#### **VNS Health Dental Benefits**

#### **VNS Health EasyCare:**

- Preventative dental services are covered by the plan, including oral exams, cleanings and x-rays. Certain procedures, like root canal require prior authorization. EasyCare plan members have a \$2,500 annual benefit to cover all dental services.
- Implants are covered up to the maximum benefit.\*

#### VNS Health EasyCare Plus & VNS Health Total

- Preventative and routine dental services are covered by Medicaid (FBDE and QMB Plus only eligible beneficiaries).
- Comprehensive dental is covered by the plan, including fillings, extractions, bridges, crowns and dentures.
- EasyCare Plus plan members have a \$2,750 annual dental benefit
- Total plan members have a \$3,500 annual dental benefit
- Implants are covered up to the maximum benefit.\*

<sup>\*</sup> Implants are typically more expensive than the maximum benefit, so out of pocket expenses may occur for implants.





#### Part D

## VNS Health Medicare Prescription Drug Coverage





#### Part D

# VNS Health Medicare Prescription Drug Coverage is currently administered by MedImpact





## Part D EasyCare

#### VNS Health 2025 EasyCare Formulary (What a member pays without LIS)

Premium	\$25	No Change
Formulary (Plan Design)	Enhanced Basic	No Change
Deductible	\$145 *	No Change
Max Out of Pocket (MOOP)	\$2000**	CHANGE
OON Cost-Sharing Structure	Standard Retail \$0 Copay/Coinsurance	No Change
Tier 1		
Preferred Generic	\$15 (30-day supply)	No Change
Tier 2		
Generic	\$20 (30-day supply)	No Change
Tier 3		
Preferred Brand	\$47 (30-day supply)	No Change
Tier 4		
Non-Preferred Brand	\$100 (30-day supply)	No Change
Tier 5		
Specialty Drugs (Generic/Brand)	31% Coinsurance	No Change
Tier 6		
Select Care Drugs	\$0 Copay	No Change
Mail Order (3M Supply)	100 days for all tiers	No Change

<sup>\*</sup> Deductible applies only to Tiers 2 – 5. No deductible for Tiers 1 and 6



<sup>\*\*</sup> ICL eliminated for 2025 due to IRA



## Part D EasyCare Plus

#### VNS Health 2025 EasyCare Plus D-SNP Formulary

**EasyCare Plus D-SNP** will have a formulary based on the **Defined Standard Benefit** (no drug tiers).

Members with Low Income Subsidy will have \$0 out-of-pocket costs for 2025. (new!)





## Part D Total

#### **VNS Health 2025 Total Formulary**

In 2025, the Total formulary will be based on the **Defined Standard Benefit** (no drug tiers). Because members of this plan are **Full Benefits Dual Eligible (FBDE) Beneficiaries Receiving Home and Community Based Services**, they pay **\$0** for both Generic and Other drugs.





#### Thank you

**Broker Account Managers** 

#### Brianna Revelo

- Brianna.Revelo@vnshealth.org
   Daniel Hope
- Daniel.Hope@vnshealth.org